

Managing Change in your Procurement Process

Case Study of our participative workshop as part of the conference

“The interactive change management workshop was very well received by our delegates, with a high demand to participate, demonstrating that managing change is high on organizations' agenda.”

Lydia Ginsbury, Marketing Manager, Revolution Events

@volution

The Brief

Centre for Facilitation's belief:

Effective Change Management is key to the success of any project whether it involves changes to processes, technologies, systems or structures. **However**, many projects suffer when organisational issues aren't adequately addressed.

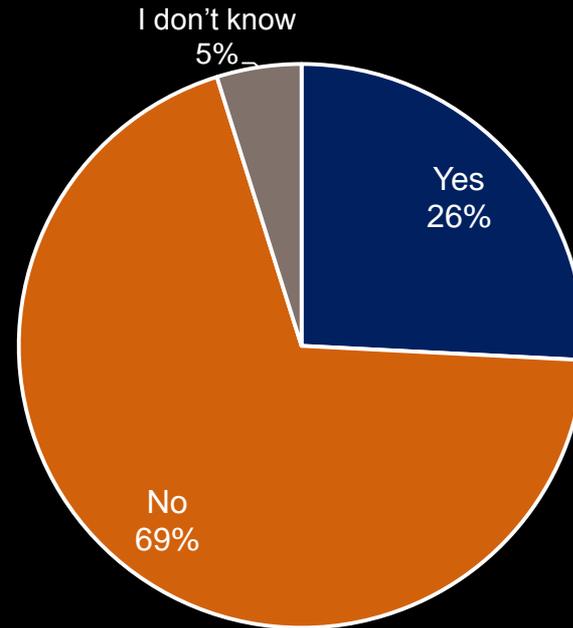
What we were asked to do:

Run an interactive workshop so delegates could share experiences of change management and discuss practical steps to take to ensure success and achieve your goals.

STEP ONE: Survey

Anyone that works in procurement and supply was invited to participate in a survey on change management – the results were enlightening providing a compelling argument to improve how change is managed in organisations

Do you think change is managed effectively in your organisation?



STEP TWO: Explore the drivers for change



Participants identified these in pairs and then came together to identify common themes

STEP THREE: What organisational issues are inadequately addressed

- These were discussed in small groups and themed to identify the key issues
- The output enabled participants to focus on these key issues when exploring practical steps to improve the success of change



STEP FOUR: Practical steps



In small groups lively interaction enabled practical steps to be identified ensuring the key issues could be adequately to improve success:

- Sharing best practice
- Exploring innovative solutions

Comments

Loved the round table discussions
on change management

Workshop excellently facilitated by
Lucy Brownsdon confirms that 'we
are not alone' with the issues and
challenges our organisation faces
when implementing change

All three sessions were enthusiastic
presenters and the subjects were
relevant to my work. They were
knowledgeable and engaging and
answered questions clearly and
concisely



Would you like external facilitation to ensure your investment in change initiatives is more than 26% effective?

Ring: 08456 210008 (this will take you to a voice mail box if we are all out at an event so please just leave a message and we will respond in 24 hours)

Email: lucybrownsdon@centreforfacilitation.co.uk