



Collaboration Workshop

Case Study a workshop to support a client and their customer to find a collaborative method for working together

The Challenge

- Our client (within the Energy Industry) is committed to “taking a collaborative approach to achieving project success”
- This goal needed to be pragmatically implemented so that it went beyond words and translated into practical action on the front line of collaboration



WHAT WE DID

We know that collaboration and shared success does not 'just happen' in projects. We know that strategically, positive statements of good intent are made and are intended to happen.

However, when two or more organisations become entangled in the actualities of delivering a project, there can be many forces that can derail collaboration.

In this workshop we focused on two key areas:

1. We brought a cross section of influential individuals together from the two organisations involved, people who were / would be engaged in the project; and then we provided a facilitated process that enabled them to articulate their view of their shared goals.
2. We then explored ways of working; past, present and future; to achieve our agreed shared goals.

The Results: Shared Goals

- We used a dialogue process to build and articulate the shared goals, enabled and encouraged people to listen to, and understand, each other.
- The groups created a video expressing their goals, which could be used as a future reference point for themselves and could be discussed with new people joining the project.
- This tangible output, plus the intangible bonding that occurred will shape the future joint work of this project.



The Results: Action Points

- Through exploration of ways of working, a small number of pragmatic action points were identified which would significantly enhance ways of working.
- These were defined and owned within the team.
- The tangible outcome was an action list which was implemented in subsequent weeks and did indeed deliver improvements.
- The intangible output, was the shared realisation and experience within the team that collaborative working may not 'just happen'; however by periodically taking 'time-out' and considering, as a team, ways of working it is very possible to improve collaborative working.

HOW WAS IT?

“Open, honest discussions with a positive theme throughout”

“Hugely encouraging and positive. I honestly believe that this will help drive the project forward and help to create better relationships between individuals”

“Promotes open and collaborative environment to identify challenges and blockages so we can move forward as a truly integrated team”

“Having a workshop to establish and confirm project vision and goals and to move forward to a successful delivery was a successful format that we should apply to all collaborative projects”



If you aspire to work collaboratively, particularly across 'boundaries', to deliver projects with shared goals, then please do get in touch with us, our carefully designed, bespoke events tailored to your unique situation may enable you to secure a very positive, high impact pivotal event for your project.

Ring: 08456 210008

(this will take you to a voice mail box if we are all out at an event so please just leave a message and we will respond in 24 hours)

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